

REVISED BML COURSE STRUCTURE

YEAR 1					
TRIMESTER I		Prerequisites	Lecture Hours	Tutorial Hours	Credit Hours
UCU 106	Communication skills 1	N/A	24	12	3
UCU 101	Principles and Practice of Management	N/A	24	12	3
BML 100	Financial Accounting	N/A	24	12	3
BML 101	Business Law	N/A	24	12	3
TRIMESTER 2					
UCU 102	Ethics and professional conduct	N/A	24	12	3
UCU 103	Introduction to Logic and Critical thinking	N/A	24	12	3
BML 105	Human Resource Management	UCU 101	24	12	3
BML 103	Business Mathematics	N/A	24	12	3
TRIMESTER 3					
UCU 104	Fundamentals of Leadership	N/A	24	12	3
UCU 105	HIV and AIDS Management	N/A	24	12	3
BML 104	Introduction to Purchasing and Supplies	N/A	24	12	3
BML 111	Principles of Marketing	N/A	24	12	3
YEAR 2					
TRIMESTER I					
UCU 200	Communication skills 2	UCU 100	24	12	3
BML 200	Micro Economics	N/A	24	12	3
BML 201	Organizational Behaviour	UCU 101	24	12	3
BML 202	Quantitative Techniques	BML 103	24	12	3
TRIMESTER 2					
BML 203	Corporate Leadership and Ethics	UCU 104	24	12	3
BML 210	Company Law	BML 101	24	12	3
BML 205	Macro Economics	BML 200	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
BMT 200	Micro finance management	N/A	24	12	3
HRM 200	Human Resource Development	BML 105	24	12	3
PSM 200	Supply Chain Management	BML 104	24	12	3

MKT 203	Consumer Behaviour	BML 105	24	12	3
TRIMESTER 3					
BML 211	Money and Banking	N/A	24	12	3
BML 212	Cost Accounting	BML 100	24	12	3
BML 208	Public Relations Management	UCU 102	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
BMT 202	Managerial Economics	BML 200, BML 205	24	12	3
MKT 201	Marketing Research	BML 111	24	12	3
HRM 202	Labour Law	BML 105	24	12	3
PSM 202	Warehousing and Inventory Management	BML 104	24	12	3
YEAR 3					
TRIMESTER 1					
BML 301	Financial Management	BML 100	24	12	3
BML 303	Operations Research	BML 201	24	12	3
BML 304	Taxation	BML 100	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
BMT 301	Corporate governance	N/A	24	12	3
MKT 300	Marketing Planning and Control	BML 111	24	12	3
HRM 300	Industrial Relations	BML 105	24	12	3
PSM 300	Distribution and Logistics Management	BML 104	24	12	3
TRIMESTER 2					
UCU 301	Management information system	N/A	24	12	3
BCM 312	Entrepreneurship	N/A	24	12	3
BML 305	Auditing	BML 100	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
BMT 302	Economic Development	BMT 202	24	12	3
MKT 301	Advertising Management	BML 111	24	12	3
HRM 301	Industrial/Organizational Psychology	BML201	24	12	3
PSM 301	Public Sector Procurement	BML 104	24	12	3

TRIMESTER 3					
UCU 302	Research Methods	BML 202	24	12	3
BML 312	Strategic Management	UCU 101	24	12	3
PMT 301	Theoretical Foundations of project Management	UCU 101	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
MGT 314	Innovations Management	N/A	24	12	3
HRM 323	Reward Management	BML 105	24	12	3
PSM 302	Strategic Procurement	BML 104	24	12	3
MKT 313	Sales Management	BML 111	24	12	3
YEAR 4					
TRIMESTER 1					
BML 404	Managerial Accounting	BML 100	24	12	3
BML 401	Contemporary and emerging Issues in Leadership	BML 203/UCU 104	24	12	3
BML 402	Risk and Insurance Management	N/A	24	12	3
SPECIALIZATION COURSES (Select one in your area of specialization)					
BMT 401	Managerial Decision Making	UCU 101	24	12	3
MKT 400	Marketing of Services	BML 111	24	12	3
HRM 400	Employee Motivation and Productivity	BML 201	24	12	3
PSM 400	Legal Aspects of Procurement	N/A	24	12	3
TRIMESTER 2					
UCU 404	Practice of Consultancy	Years 1-3	24	12	3
BUSINESS ADMINISTRATION SPECIALIZATION					
BMT 400	International Business, Trade & Finance	BML 100/BMT 202	24	12	3
BMT 402	Production and Operations Management	BML 202	24	12	3
ELECTIVE ((Select one from the elective list in your area of specialization)			24	12	3
MARKETING MANAGEMENT SPECIALIZATION					
MKT 401	Marketing Communication Strategy	BML 111	24	12	3

MKT 402	International Marketing	BML 111	24	12	3
ELECTIVE ((Select one from the elective list in your area of specialization))			24	12	3
HUMAN RESOURCE MANAGEMENT SPECIALIZATION					
HRM 401	International Human Resource Management	BML 105	24	12	3
HRM 405	Human Resource Counseling	BML 105	24	12	3
ELECTIVE ((Select one from the elective list in your area of specialization))			24	12	3
PURCHASING AND SUPPLIES MANAGEMENT SPECIALIZATION					
PSM 401	Production Planning and Control	BML 202	24	12	3
PSM 402	E-Procurement	UCU 301	24	12	3
ELECTIVE ((Select one from the elective list in your area of specialization))			24	12	3
ELECTIVES					
MKT 403	Product and Brand management	BML 111	24	12	3
MKT 404	E-Marketing	UCU 301/MKT 313	24	12	3
BMT 403	Networking Strategies	N/A	24	12	3
BMT 404	Electronic Commerce	UCU 301	24	12	3
PSM 403	International Procurement	BML 104	24	12	3
PSM 404	Procurement and Contract Management	PSM 400	24	12	3
HRM 403	Advanced Human Resource Management	BML 105	24	12	3
HRM 406	Strategic Human Resource Management	BML 105	24	12	3
TRIMESTER THREE					
UCU 401	Research Project	UCU 302/ COURSE WORK	48		6
UCU 405	Community Service	COURSE WORK	48		6
UCU 400	Industrial Attachment	COURSE WORK	72		9