

## BACHELOR OF MANAGEMENT AND LEADERSHIP (FULL TIME YEAR (2 1/2 – 4 YEARS)

YEAR ONE		Lecture Hours	Tutorial Hours	Credit Hours
UCU 100	Business Communication	24	12	3
UCU 101	Principles & Practice of Management	24	12	3
UCU 102	Ethics and Professional Conduct	24	12	3
UCU 103	Introduction to logic and Critical Thinking	24	12	3
UCU 104	Fundamentals of Leadership	24	12	3
BML 100	Financial Accounting	24	12	3
BML 101	Business Law	24	12	3
BML 103	Business Mathematics	24	12	3
BML 104	Introduction to Purchasing and Supplies	24	12	3
BML 105	Human Resource Management	24	12	3
BML 106	Fundamentals of Marketing	24	12	3
BML 107	Negotiation Strategies	24	12	3
BML 108	Managerial Accounting	24	12	3
BML 109	Leadership and Communication	24	12	3
BML 110	Project Planning and Management	24	12	3
YEAR TWO	1 Toject I familing and Wanagement	24	12	3
BML 200	Micro - Economics	24	12	3
BML 201	Organizational Behaviour	24	12	3
BML 202	Quantitative Techniques	24	12	3
BML 202	Corporate Leadership and Ethics	24	12	3
BML 203	Entrepreneurship	24	12	3
	1 1	24	12	3
BML 205	Macro – Economics			
BML 206	Introduction to Strategic Management	24	12	3
BML 207	Team Leadership and Group Dynamics	24	12	3
BML 208	Public Relations Management	24	12	3
BML 209	Strategic Management	24	12	3
BML 210	Company Law	24	12	3
BML 211	Money and Banking	24	12	3
ELECTIVES			10	
MKT 200	Marketing Management	24	12	3
MKT 201	Marketing Research	24	12	3
BMT 200	Micro Finance management	24	12	3
BMT 201	Entrepreneurship & Small Business Management	24	12	3
HRM 200	Human Resource Development	24	12	3
HRM 201	Strategic Human Resource Management	24	12	3
PSM 200	Supply Chain Management	24	12	3
PSM 201	Purchasing and Supplies Management	24	12	3
YEAR THRE	DE			
BML 300	Cost Accounting	24	12	3
BML 301	Financial Management	24	12	3
BML 302	Contemporary Issues in Leadership	24	12	3
BML 303	Operations Research	24	12	3
BML 304	Taxation	24	12	3
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BML 306	BML 305	Auditing	24	12	3			
BML 308		Auditing  Pusings Passarah Mathada						
BML 309								
BML 309   Managing and Leading People								
BML 310         Cross Cultural Management         24         12         3           BML 311         Power and Leadership         24         12         3           ELECTUVES           BMT 300         Managerial Economics         24         12         3           BMT 301         Corporate Governance         24         12         3           BMT 301         Corporate Governance         24         12         3           MKT 300         Marketing Planning and Control         24         12         3           MKT 301         Advertising Management         24         12         3           MKT 302         Consumer Behaviour         24         12         3           HRM 301         Industrial/Organizational Psychology         24         12         3           HRM 302         Human Resource Counseling         24         12         3           PSM 300         Distribution and Logistics Management         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 302         Strategic Procurement         24         12         3           VEAR 4         UCU 400         Industrial Attachment         <								
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BMT 300		ĕ						
BMT 300         Managerial Economics         24         12         3           BMT 301         Corporate Governance         24         12         3           BMT 302         Economic Development         24         12         3           MKT 300         Marketing Planning and Control         24         12         3           MKT 301         Advertising Management         24         12         3           MKT 302         Consumer Behaviour         24         12         3           HRM 300         Industrial/Organizational Psychology         24         12         3           HRM 301         Industrial/Organizational Psychology         24         12         3           PSM 300         Distribution and Logistics Management         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 302         Strategic Procurement         24         12         3           YEAR 4         UCU 401         Research project         48         24         6           UCU 401         Research project         48         24         6           UCU 403         Business Management Information System         24         12		Power and Leadersnip	24	12	3			
BMT 301         Corporate Governance         24         12         3           BMT 302         Economic Development         24         12         3           MKT 300         Marketing Planning and Control         24         12         3           MKT 301         Advertising Management         24         12         3           MKT 302         Consumer Behaviour         24         12         3           HRM 300         Industrial Relations         24         12         3           HRM 301         Industrial Relations         24         12         3           PSM 302         Human Resource Counseling         24         12         3           PSM 300         Distribution and Logistics Management         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 302         Strategic Procurement         24         12         3           VEAR4         UCU 400         Industrial Attachment         48         24         6           UCU 400         Industrial Attachment         48         24         6           UCU 401         Research project         48         24         6								
BMT 302								
MKT 300         Marketing Planning and Control         24         12         3           MKT 301         Advertising Management         24         12         3           MKT 302         Consumer Behaviour         24         12         3           HRM 300         Industrial Relations         24         12         3           HRM 301         Industrial/Organizational Psychology         24         12         3           PRM 302         Human Resource Counseling         24         12         3           PSM 300         Distribution and Logistics Management         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 302         Strategic Procurement         24         12         3           YEAR 4           UCU 400         Industrial Attachment         48         24         6           UCU 4001         Research project         48         24         6           UCU 400         Research project         48         24         6           UCU 403         Business Management Information System         24         12         3           BML 400         Practice of Consulting in Management		1						
MKT 301         Advertising Management         24         12         3           MKT 302         Consumer Behaviour         24         12         3           HRM 300         Industrial Relations         24         12         3           HRM 301         Industrial Corganizational Psychology         24         12         3           HRM 302         Human Resource Counseling         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 301         Public Sector Procurement         24         12         3           PSM 302         Strategic Procurement         24         12         3           YEAR 4           UCU 400         Industrial Attachment         48         24         6           UCU 401         Research project         48         24         6           UCU 403         Business Management Information System         24         12         3           BML 430         Practice of Consulting in Management         24         12         3           BML 400         Practice of Consulting in Management         24         12         3           BMT 400         International Business, Trade		1						
MKT 302   Consumer Behaviour								
HRM 300   Industrial Relations								
HRM 301   Industrial/Organizational Psychology								
HRM 302								
PSM 300   Distribution and Logistics Management   24								
PSM 301								
PSM 302   Strategic Procurement   24								
VEAR 4								
UCU 400	PSM 302	Strategic Procurement	24	12	3			
UCU 400								
UCU 401								
UCU 403								
BML 3205         Regional Integration         24         12         3           BML 400         Practice of Consulting in Management         24         12         3           BML 403         Community Service         48         24         6           BUSINESS ADMINISTRATION AND MANAGEMENT           BMT 400         International Business, Trade & Finance         24         12         3           BMT 401         Managerial Decision Making         24         12         3           BMT 402         Production and Operations Management         24         12         3           MARKETING MANAGEMENT OPTION           MARKETING MANAGEMENT OPTION           MARY 401         Marketing of Services         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           MKT 404         E-Marketing         24         12         3           MKT 404         E-Marketing         24         12         3           HRM 400         E-		* U						
BML 400         Practice of Consulting in Management         24         12         3           BML 403         Community Service         48         24         6           BUSINESS ADMINISTRATION AND MANAGEMENT           BMT 400         International Business, Trade & Finance         24         12         3           BMT 401         Managerial Decision Making         24         12         3           BMT 402         Production and Operations Management         24         12         3           BMT 403         Networking Strategies         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24 <td></td> <td></td> <td></td> <td></td> <td></td>								
BML 403         Community Service         48         24         6           BUSINESS ADMINISTRATION AND MANAGEMENT           BMT 400         International Business, Trade & Finance         24         12         3           BMT 401         Managerial Decision Making         24         12         3           BMT 402         Production and Operations Management         24         12         3           BMT 403         Networking Strategies         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 402         Labour Law </td <td></td> <td></td> <td></td> <td></td> <td></td>								
BUSINESS ADMINISTRATION AND MANAGEMENT								
BMT 400         International Business, Trade & Finance         24         12         3           BMT 401         Managerial Decision Making         24         12         3           BMT 402         Production and Operations Management         24         12         3           BMT 403         Networking Strategies         24         12         3           MARKETING MANAGEMENT OPTION           MKT 404         Electronic Commerce         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12 <td>BML 403</td> <td></td> <td></td> <td></td> <td>6</td>	BML 403				6			
BMT 401         Managerial Decision Making         24         12         3           BMT 402         Production and Operations Management         24         12         3           BMT 403         Networking Strategies         24         12         3           BMT 404         Electronic Commerce         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24		BUSINESS ADMINISTRATION AND MA	ANAGEMENT					
BMT 402         Production and Operations Management         24         12         3           BMT 403         Networking Strategies         24         12         3           BMT 404         Electronic Commerce         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           MKT 404         E-Marketing         24         12         3           HRM 404         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management St	BMT 400	International Business, Trade & Finance	24	12	3			
BMT 403         Networking Strategies         24         12         3           MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION	BMT 401	Managerial Decision Making		12				
BMT 404   Electronic Commerce   24   12   3	BMT 402	Production and Operations Management	24	12	3			
MARKETING MANAGEMENT OPTION           MKT 400         Marketing of Services         24         12         3           MKT 401         Marketing Communication Strategy         24         12         3           MKT 402         International Marketing         24         12         3           MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3	BMT 403	Networking Strategies	24	12				
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MKT 403         Product and Brand management         24         12         3           MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3	MKT 401	Marketing Communication Strategy	24	12	3			
MKT 404         E-Marketing         24         12         3           HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3	MKT 402	International Marketing	24	12	3			
HUMAN RESOURCES MANAGEMENT OPTION           HRM 400         Employee Motivation and Productivity         24         12         3           HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3	MKT 403	Product and Brand management	24	12	3			
HRM 400       Employee Motivation and Productivity       24       12       3         HRM 401       International Human Resource Management       24       12       3         HRM 402       Labour Law       24       12       3         HRM 403       Advanced Human Resource Management       24       12       3         HRM 404       Human Resource Management Strategy       24       12       3         PURCHASING AND SUPPLIES MANAGEMENT OPTION         PSM 400       Legal Aspects of Procurement       24       12       3         PSM 401       Production Planning and Control       24       12       3         PSM 402       E-Procurement       24       12       3         PSM 403       International Procurement       24       12       3	MKT 404	E-Marketing	24	12	3			
HRM 400       Employee Motivation and Productivity       24       12       3         HRM 401       International Human Resource Management       24       12       3         HRM 402       Labour Law       24       12       3         HRM 403       Advanced Human Resource Management       24       12       3         HRM 404       Human Resource Management Strategy       24       12       3         PURCHASING AND SUPPLIES MANAGEMENT OPTION         PSM 400       Legal Aspects of Procurement       24       12       3         PSM 401       Production Planning and Control       24       12       3         PSM 402       E-Procurement       24       12       3         PSM 403       International Procurement       24       12       3		HUMAN RESOURCES MANAGEMENT OF	PTION	•				
HRM 401         International Human Resource Management         24         12         3           HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3	HRM 400			12	3			
HRM 402         Labour Law         24         12         3           HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3			24					
HRM 403         Advanced Human Resource Management         24         12         3           HRM 404         Human Resource Management Strategy         24         12         3           PURCHASING AND SUPPLIES MANAGEMENT OPTION           PSM 400         Legal Aspects of Procurement         24         12         3           PSM 401         Production Planning and Control         24         12         3           PSM 402         E-Procurement         24         12         3           PSM 403         International Procurement         24         12         3				_				
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	PSM 404	Procurement and Contract Management	24	12	3			